

Prime Estimating & Software Services, LLC

Industry Standards with price level matrix

Item	Down 1 Cost Level	Standard	Up 1 Cost Level	Up 2 Cost Levels	Up 3 Cost Levels	Up 4 Cost Levels	Up 5 Cost Levels
AWI Grades	Economy	Custom	Premium				
Casework		Full Overlay	Reveal Overlay	Flush	Face Frame		
Casework Method	Modular Casework Section 12	Custom Casework Section 6					
Casework Machining		Doweling	Spline or Mech. Fasteners	Rabbet/Dado/Shoulder			
Concealed	Unfinished	Backer Sheet	BackPriming				
Drawers		Melamine 1/2 doweled	Plywood 1/2 doweled clear	Lumber 1/2 dovetailed clear			
Edgebanding		Last applied		Apply first under face	T&G	Colorcore*	
Edgebanding Type		PVC	Plam 1/32 self edge	Matching wood			
Edgebanding Application		Overlapping			Mitered over 3/16" thick		
Exposed	Melamine	Plastic Laminate 1/32	Plastic Laminate GP				
Finish	Lacquer-Clear	Lacquer-Clear/Stain	Conversion Varnish/Stain	Polyurethane/Stain	NGR Stain/Top Coat	Lacquered-Colored	Polyester
		Conversion Varnish	Polyurethane-Clear				
FR Lumber	Non Treated Softwood	Non Treated Hardwood	FR Treated Softwood	FR Treated Hardwood			
Lumber		Flat Sliced	Rift	Quartered	Comb	Figured	
Lumber Joints		Butt Joints	Spline Joints	Mortise/Tenon			
Lumber Machining		Dress four sides[D4S]	T&G	Mouldings			
Lumber Species		Poplar	Red Oak	Maple	Sapele	Bubinga	
		Common Pine	Pine	Cherry	African Mahogany		
Particle BD		Urea-PBd	MDF	South Am Mahogany	Multi ply		
				Non-Urea PBd			
Semi-Exposed		Melamine	Plastic Laminate Liner	Moisture Resistant	Plastic Laminate GP Grade		
Top Material	Melamine	Plam .05" on particle board	Plam .05" on Veneer core	SSM-Group A	SSM-Group B/C	SSM-Group D/E	Granite
							Marble
Veneer Cuts		Rotary	Plain Sliced	Round	Rift/Quartered	Figured	Zodiac
						Birds Eye	Crotch
Veneer Matching		Production Sets	Fitch/Sequence	Center Machining	Blueprint matching	Sketch Face	Burl
		Random	Book Matching	End Matching			
			Running Matching	Slip Matching			
Waste Factor-Lumber	Random Width & Length	Lineal Footage & Same Width	Specified Widths & Length				
Waste Factor-Sheets		Maximum pieces from sheet	Odd size ofcuts	Pieces over 48" long or 36" wide		No Defects	

Notes:

- 1.) This is a guideline only for visual comparison and not meant to be a basis for pricing
- 2.) *** - check availability, discontinued by manufacturer. PVC best alternative
- 3.) Refer to AWI Standards booklet for further clarifications and interruptions