

PUBLISHED BY
PRIME ESTIMATING &
SOFTWARE SERVICES, LLC

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Visit us at Booth 4153

Coming Soon to our software:

- TimeClock
- Shop Management Tools
- Material Management Tools
- Version 1.17 - 4/5/2010

Estimate Tip:

No project is too big to estimate when you takeoff one room at a time

Software Tips:

Use Ctrl C & Ctrl V to copy and paste into memo areas

Library

Suggestions:

-Create radius assemblies by using fractional indicators

Terminology:

Millwork in Australia is referred to as Joinery. In the US you Bid a project and in Canada you Tender a project

Metric Conversion:

- 1" = 25.4mm
- 39.37" = 1 meter
- 48" = 1220mm

Business Opps:

- Experience estimators
- Independent Sales Reps

Prime6400

Estimate Control Platform

Volume 1, Issue 4

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Software Designed by an Estimator for Estimators

Prime6400 is the ultimate estimating software for the AWI Architectural Woodwork, Millwork and Casework industry. This software is designed to assist an estimator to bid that important project by 2:00pm tomorrow afternoon. The takeoff is can be entered completed quickly and efficiently using multiple units of measure, components, parts and assemblies. Using an easy build parametric style standard library or special items input method, the resulting Takeoff is priced and reported with ease. In addition, Prime 6400 includes a wide range of special elements to easily complete any estimate large or small with consistent results. Setup time is 4-8 hours not weeks to Company settings. For a free live demonstration please contact sales@prime6400.com.

When purchasing estimating software the major questions should be, 1.) Setup time for software 2.) Input time for Takeoff items 3.) Handle Special/Custom items quickly 4.) Should estimators be programmers?

Answers: 1.) 4-8 hours not weeks 2.) Seconds 3.) Special input in 5 minutes or less 4.) No, programmers do not sell millwork, only estimators do.

Prime6400 announces its Partners alliance with PlanSwift 8.7 Takeoff. We also work with OnScreen Takeoff. From an established Library that mirrors the Prime6400 library, items can be counted, measured for Lineal Footage by length, Segmented by length or by Area. Special items can also incorporated using a generic entry proto-

col.

Planswift/OnScreen will export a CSV file that will allow Prime6400 to import. Once imported, our application will automatic generate pricing for all Standard Library items. User can then complete pricing for any Special Items.

With the increase of electronic documents being issued, this interface of software will make estimating easy.

Visit our website for a free 14 day trial of PlanSwift 8.7 or free viewer from OnScreen.

Bidding for Lean Times

consider the following:

- Bid better
- Bid more work
- Bid more accurate
- Bid more consistently
- Bid every project as though it was the last job available
- Be persistent on follow up

Prime increasing estimating services with new Associates

Prime6400 has accumulated a group of experience Architectural Woodwork estimators from around the country to service the increasing demand for estimating services. Requests are being received daily from millwork companies around the US, Canada, Caribbean & Australia.

The main areas for increasing requests come from millworkers that are busy bidding projects and yet there production is

slow and want to bid that extra project to better their chances of success or millworker has lost their estimator and need assistance immediately or residential millworkers looking to enter the commercial market.

Prime6400 poised to service any requirement with the ability to complete estimates in approx. 30% less time than most estimators. Prime6400 estimating software and the experience of the estimating team contribute

highly to the time savings. Short notice and quick turn around is our specialty.

Clients complete a quick start checklist and a password protected account is setup for each client. Estimates are released to the client online if software is subscribed or a set of pdf reports are emailed that include all necessary information. Clients then review and adjust the estimate to arrive at their final price.